

### **CAPABILITY** STATEMENT

"It's Not Just About What We Do; It's About The Positive Impact We Make On The People We Serve"



















#### **GENERAL INFORMATION**

**Unique Entity ID: P1KEPMTKBHC4** 

Cage Code: 9FSR7

D-U-N-S Number: 105450880

**Credit/Purchase Cards Accepted** 

**Federal Certifications:** 

SBA - WOSB

SBA — EDWOSB

**State of Maryland Certifications:** 

MDOT - MBE/DBE/SBE/SBR

#### WHO ARE WE?

**Nexus Management Solutions** helps public and private sector organizations overcome complex challenges by aligning strategy, policy, and people. We transform confusion into clarity and help organizations execute change effectively. We specialize in strategy design, policy development, and capacity-building that drives measurable impact.

Our services are especially suited for health and human services organizations navigating policy shifts, new funding requirements, or internal misalignment.

We believe enduring impact is achieved when strategy is well-defined, policy is actionable, and personnel are aligned.

#### **NAICS CODES**

541611 - General Management Consulting

561110 - Business Administrative Services

541612 - Human Resources Consulting

541720 - Research and Development

611430 - Professional Development Training

541990 – All Other Professional & Tech Services





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# Strategy → Policy → Training for Alignment & Impact

## WHAT MAKES US DIFFERENT?

#### Human-Centered Approach

Every solution centers on the people doing the work and those impacted by it

#### ● The Nexus 7 Pillar Framework

Our proprietary framework ensures execution is inclusive, sustainable, and tailored to each client's operational reality

#### Strategy → Policy → Training

Our model guides clients from highlevel vision to clear, staff-ready implementation by integrating strategy design, policy development, and practical training.

#### **CORE CAPABILITIES**

#### **Organizational Development**

Enhancing team dynamics, workflows, and operational efficiency

#### **Professional Development**

Building leadership capacity and cross-functional readiness

#### **Strategic Consulting**

Aligning organizational missions with impactful and actionable strategies and implementation plans

#### **Digital Compliance**

Embedding accessibility into systems transformation to promote inclusion and compliance



#### PAST EXPERIENCE

#### **U.S. Department of Veterans Affairs**

Consulted on developing and implementing training curricula and facilitation of instructor-led professional development and leadership training for Patient Advocates and Leadership nationwide. This initiative fostered high-quality healthcare delivery and cultivated a positive work environment.

#### **Department of the Navy**

Supported project management and process improvement for operational efficiency and financial oversight. This resulted in streamlined operations and enhanced project efficiency and compliance.

#### **Department of Defense**

Consulted on strategic planning and quality assurance to meet evolving performance standards and contract goals. This effort improved processes and supported continuous performance improvement through dedicated quality assurance initiatives.